



## **Deborah Perry Fisher**

**Retired Partner** | Birmingham, AL

T: (205) 458-5295  
dfisher@burr.com

**Paralegal**  
Ellen Prescott  
(205) 458-5115  
eprescott@burr.com

**Legal Secretary**  
Karen Williams  
(205) 458-5329  
kwilliams@burr.com

Deborah is a retired partner at Burr & Forman. Deborah's practice focused on representing businesses in construction law, obtaining financing, contract negotiations, and mergers and acquisitions. She also represented businesses in commercial real estate transactions, and timberland transactions.

Deborah assisted ThyssenKrupp Steel in the construction and start-up of operations for its \$5 billion manufacturing facility in the U.S. This work consisted of drafting and negotiating all types of agreements and forms necessary for a new plant of this size, during both the construction phase and later during the operations phase. She assisted Honda Manufacturing of Alabama with the construction of its first manufacturing plant in Alabama, and Kia Motors with construction of its manufacturing plant in Georgia.

Deborah has broad experience in general corporate matters, including large debt and equity transactions and mergers and acquisitions.

Deborah frequently represents clients in commercial real estate transactions. She has represented clients in the purchase, sale and financing of hundreds of thousands of acres of timberlands in Alabama and other states, in the purchase and sale of toll bridges, and in a variety of other real estate transactions.

### **Education**

J.D., University of Alabama School of Law, (1985)  
B.A., *summa cum laude*, Birmingham-Southern College, (1982)

### **Licensed In**

Alabama

### **Honors & Awards**

- *Best Lawyers In America*, Mergers & Acquisitions Law (2013-2014)
- Phi Beta Kappa

## **Professional Associations**

American Bar Association  
 American Bar Association, Forum on the Construction Industry  
 Alabama State Bar  
 Birmingham Bar Association

## **Community Involvement**

Birmingham Kiwanis Club  
 Public Service Committee, Birmingham Bar Association  
 Birmingham Volunteer Lawyers Program

## **Experience**

- Corporate and Finance: Represented an investment fund in a debt/equity investment in a manufacturing company. \$100 million.
- Corporate and Finance: Represented seller in sale of assets of a manufacturing company to a company from Wales.
- Corporate and Finance: Represented a manufacturing company located in Georgia in general corporate matters, real estate transactions, construction, contracts with customers and service providers, and establishing affiliated entities.
- Corporate and Finance: Represented numerous other business clients in general corporate matters, contracts, corporate compliance plans, loans and financing.
- Real Estate: Purchase and finance of office tower in Florida.
- Real Estate: Assisted an investment company as local Alabama counsel in the purchase and finance of four toll bridges in Alabama. Also assisted in subsequent sale of the bridges.
- Real Estate: Purchase of 32,000 acres of timberland in Oklahoma.
- Real Estate: Loan financing of 73,000 acres of timberland in Alabama.
- Real Estate: Sale of property to an economic development authority.
- Real Estate: Sale of hotel located in Illinois.
- Real Estate: Sale of approximately 200,000 acres of timberland in four states in a single transaction.
- Represented a foreign-owned company in the start-up of operations for its new \$5 billion manufacturing facility in Alabama. This work consisted of drafting and negotiating all types of agreements and forms necessary for a new plant of this size. (i.e. Site security; Railroad transportation contracts; Barge transport contract; Maintenance agreements; Purchase order terms and conditions; Master services agreements; Document retention policy; Packaging and warehousing agreements; Employment agency agreements; Temporary personnel services agreements; Stevedore/river terminal operations agreements; Insurance issues
- Corporate and Finance: Represented an investment fund in a debt/equity investment in a company

located in several states in the U.S. More than \$100 million.

- Real Estate: Representation of Canadian bank as local Alabama counsel in financing of purchase of timberlands by a forest products company. Loan of more than \$300 million.
- Construction: Represented a U.S. subsidiary of a foreign company in the construction of \$5 billion plant in Alabama. This was a multi-prime construction project, requiring extensive legal support. Representation included drafting and negotiating architecture/engineering agreements, construction contracts, equipment purchase contracts, equipment erection contracts, construction management agreements, and construction claims management.
- Construction: Representation of other owner-clients in construction projects, in addition to representation of contractor clients and architect clients.
- Construction: Represented foreign automobile manufacturer in the construction of its first automobile manufacturing plant in Alabama. Representation included drafting and negotiating architecture/engineering agreements, construction contracts, equipment purchase contracts, equipment erection contracts, construction management agreements, and construction claims management.
- Construction: Represented foreign automobile manufacturer in the construction of automobile manufacturing plant in Georgia. Representation included drafting and negotiating architecture/engineering services agreements and construction management agreements.
- Corporate and Finance: Represented an investment fund in a debt/equity investment in a marine construction company located primarily in Texas and Mississippi. More than \$100 million.
- Corporate and Finance: Represented a fund in debt/equity investment in a manufacturing company. \$100 million.
- Corporate and Finance: Assisted an investment company as local Alabama counsel in the financing of the company's purchase of four toll bridges in Alabama, and in the subsequent sale of the bridges.
- Corporate and Finance: Represented the seller in sale of a bank holding company.
- Corporate and Finance: Represented a Canadian company doing business in Alabama in a loan for \$100 million.
- Corporate and Finance: Represented a manufacturing company in the sale of its stock to an Australian public company.
- Corporate and Finance: Represented a corporation in its sale of the stock of a furniture company with locations in Arkansas, Florida, Tennessee, Illinois and Texas.
- **Construction**
- **Corporate and Finance**
- **Real Estate**

**Office Address**

Birmingham, AL

420 North 20th Street

Suite 3400

Birmingham, AL 35203

P: (205) 251-3000 / F: (205) 458-5100