



Erin C. Hewitt

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Services

Real Estate, Commercial & Corporate Finance, Mergers & Acquisitions, Corporate, Workouts, Restructurings & Enforcement, Agriculture Funding & Lending,

Erin is the Chair of Burr & Forman's Real Estate Group, and also a member of the Corporate and Tax Practice Group, where she focuses on capital markets and transactions. Erin has experience in all aspects of complex secured and unsecured debt financings, corporate mergers & acquisitions, and various sophisticated real estate transactions.

Erin serves developers, lenders, borrowers, landlords, and tenants. She is familiar with all aspects of real estate transactions including easement agreements, restrictive covenants, escrow agreements, leases, site development agreements, purchase and sale agreements, and tax proration agreements. She works with owners in the sale, acquisition, financing and redevelopment of multi-family, retail and office/industrial properties.

Additionally, Erin has experience with corporate mergers and acquisitions including asset purchase agreements, membership and stock purchase agreements, and related documents. She has also handled many different sizes and varieties of commercial real estate and corporate closings throughout her career, as well as has extensive experience in both single asset and portfolio sales and acquisitions. Her financing experience also includes unsecured loans, revolving credit facilities, and workouts and loan restructurings.

Education

J.D., Case Western Reserve University School of Law, (2004)
M.B.A., Case Western Reserve University, (2004)
B.A., Emory University, (2000)

Licensed In

Georgia, Ohio

Professional Associations

Georgia Bar Association
International Community of Shopping Centers (ICSC), Member
ULI Center For Leadership (2016)

Community Involvement

YMCA Leadership Program
Dress For Success, Atlanta Chapter
Tour de Cure, Atlanta And Northeast Ohio Chapters, Participant (2012-2013)

Experience

- Lead counsel representing single-family developer in the sale of 6 subdivision developments in 5 states.
- Lead counsel representing seller in the sale of an \$89 million mixed-use center in Northern California.
- Lead counsel representing seller in the sale of six grocery anchored shopping centers generating \$42.5 million in proceeds for the seller.
- Lead counsel representing seller in the sale of a redevelopment project in Pasadena, California.
- Key team member representing buyer in the acquisition of a \$125 million multi-phase shopping center in Tucson, Arizona.
- Lead counsel representing buyer/borrower in acquisition of hotel in Naples, FL and related acquisition and construction financing of \$7 million.
- Key team member representing borrower in first and only successful Term Asset Backed Secured Loan Facility (TALF) encumbering some 30 shopping centers in the U.S. and generating \$400 million in proceeds for the company.
- Key team member representing borrower in a \$30 million securitized portfolio loan encumbering three grocery-anchored shopping centers - one of the first multi-borrower "new" CMBS deals.
- Key team member representing borrower in the restructuring of a \$220 million securitized loan encumbering 37 single tenant assets.
- Key team member representing borrower in the refinancing of a \$1 billion unsecured, revolving corporate credit facility.
- Key team member completing a \$6.2 billion merger between two real estate companies.
- Lead counsel representing seller (restaurant franchisee) in the sale of 100 leases across eight states.
- Lead counsel representing buyer in an acquisition of various smaller health care information systems.
- Lead counsel representing partner in a joint venture buyout with respect to a partially completed project in Albuquerque, New Mexico.
- Lead counsel representing restaurant owner in obtaining liquor licenses in Georgia, Virginia, and Maryland.
- Lead counsel representing restaurant franchisee in new lease in mixed-use development in Massachusetts.

- Lead counsel representing various tenants in office and industrial leases in multiple states.
- Lead counsel representing owner/operator in the acquisition of stabilized, multi-family, residential developments in Georgia, Florida, Maryland, Texas and North Carolina.
- Lead counsel representing owner/borrower in financing stabilized, multi-family, residential developments through the Fannie Mae/Freddie Mac platforms.
- Lead counsel in the acquisition and financing of various hotel sites in Florida, Indiana, Georgia and Illinois.

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