



G. Wilson Horde III

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Services

Real Estate,

Rocky is a Partner in the firm's Real Estate practice group where he focuses on real estate development and finance.

Within his real estate practice, Rocky serves his clients through acquisition, finance, leasing, development, operation and disposition for a number of areas including hotels, multi-family developments, resorts, golf courses, country clubs, stadiums, and marinas.

In addition to his real estate practice, Rocky also has more than 18 years of commercial mortgage-backed securities loan origination experience.

Publications

- *Williamette Management Associates: Are Municipal Land-Use Commissions Paying Attention?*
- *Law 360: Koontz-A Win For Real Estate Developers*
- *North American Customer Base of the Distribution Finance Group of GE Capital : Buy-Sell Agreements and Succession Planning*

Education

J.D., Vanderbilt University Law School, (1985)
B.A., *cum laude*, Vanderbilt University, (1982)

Licensed In

California, Georgia

Professional Associations

State Bar of Georgia, Real Estate Section
California Bar Association

Association of Corporate Counsel

Community Involvement

Roswell Hornets Baseball Team, Public Address Announcer

Roswell Dugout Club, Member

Eagle Scout Boards of Review

Roswell United Methodist Church, Member

Experience

- Representing Cobb County in acquisition, construction and lease of Atlanta Braves' new baseball stadium, including stadium lease, master declaration, franchise non-relocation agreement, and parent guaranty.
- Representing developer in tax abatement bonds, acquisition, construction loan for construction of hotels near Augusta and Savannah.
- Represented liquidating trustee in the sale of the Ritz-Carlton Hotel and Reynolds Plantation at Lake Oconee, Georgia, including six golf clubs, marinas and other amenities.
- Division Counsel to Textron Financial Corporation's Golf/Resort Finance Division where Rocky advised his internal clients on all legal aspects of originating, administering, modifying and foreclosing loans, sales out of bankruptcy and receiverships for more than 100 properties throughout the US, Canada and Mexico, including golf clubs, marinas, hotels and unimproved sites for each.
- Counsel to purchaser of five golf clubs located in NC, TN, GA, FL and SC.
- Serving as originator's counsel on A/B participations with national insurance company.
- Serving as originator's counsel on A/B participations with national insurance company.
- Served as primary national loan program documentation and origination counsel for J. P. Morgan's conduit lending program, including preparation of all loan program forms and procedures.
- Counseling and documenting insurance company joint ventures for the construction and leasing of industrial, office, hotel and residential projects.

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