



William M. Lawrence

Counsel | Birmingham, AL

T: 205-458-5425
blawrence@burr.com

Legal Secretary

Michelle Prestley
(205) 458-5495
mprestley@burr.com

Services

Corporate, Mergers & Acquisitions, Commercial Contracts, Business Formation, Corporate Governance & Shareholder Disputes,

William M. "Bill" Lawrence is a member of the firm's Corporate practice group and focuses his practice in the areas of corporate and business transaction law and wireless telecommunications law.

Bill's business practice focuses on the representation of private and closely held companies, mergers and acquisitions, the formation and governance of various business organizations, e-commerce/technology acquisitions and agreements, and a wide range of other commercial contract matters..

Bill's wireless telecommunications practice focuses on representing wireless carriers, cell tower owners, wireless network infrastructure providers, and other mobile broadband industry businesses in a broad range of legal, regulatory, and business related issues, including site and right-of-way space acquisitions for cell towers, small cell facilities, and other communications facilities (whether through leasing, licensing, purchasing, or obtaining other interests), communications facility and infrastructure deployments and upgrades, and network and infrastructure asset sales and other divestitures, in connection with, among other areas, site acquisition and deployment of macro sites (including cell towers, rooftop installations, etc.) and small cell deployments, network leasing/licensing, network facility upgrades.

Prior to beginning private practice, Bill served as Law Clerk for the Honorable Robert B. Propst, Senior United States District Judge of the Northern District of Alabama from 1996 to 1997.

Publications

- "5G Mobile Technology – FCC Preemption and Geopolitics" *The Alabama Lawyer*
- "5G Mobile Broadband Technology – America's Legal Strategy to Facilitate Its Continuing Global Superiority of Wireless Technology," *Intellectual Property & Technology Law Journal*
- Bill Lawrence Quoted in *The Hill*: FCC Gets Tough on China as Trade War Escalates

- “The US is Attacking Huawei and China – Without its Own 5G Strategy,” CNBC
- Ex Parte Baron Services, Inc. – The Alabama Supreme Court Ostensibly Rejects the Application of Marketability Discounts to the Determination of the Fair Value of Shares Owned by a Dissenting Shareholder in a Closely Held Corporation, 24 Cumberland Law Review 3 (2004)

Education

J.D., Cumberland School of Law of Samford University, (1996)

B.A., Auburn University, (1990)

Licensed In

Alabama

Honors & Awards

- *Best Lawyers in America*, Corporate Law (2016-2020), Business Organizations (2017-2020)
- Martindale-Hubbell AV Preeminent™ Peer Review Rating
- Named, "Best of the Bar" in Technology Law, Birmingham Business Journal
- Named, "Birmingham's Top Legal Minds," *B-Metro Magazine*
- Named "Top Lawyer" in the American Heart Association's Lawyers Have a Heart Campaign
- Two-Time Recipient, "Outstanding Service Award", American Heart Association
- Cordell Hull Teaching Fellow, Cumberland School of Law
- Member. American Journal of Trial Advocacy

Professional Associations

Member, Alabama Wireless Association

Member, American Bar Association

Member, Birmingham Bar Association

Former Member, Junior Board of Directors, Birmingham Landmarks, Inc. (Alabama Theatre & Lyric Theatre)

Former Member, Entertainment and Sports Law Task Force of Alabama State Bar

Former Member, Board of Directors and Former President, The Over the Mountain Touchdown Club of Birmingham, Alabama (Presented the Bobby Bowden National Collegiate Coach of the Year)

Experience

- Represented a global wireless communications carrier in (1) the disposition of network facilities covering 20 states, (2) deployments and upgrades of hundreds of cell towers, other macro sites, and small cell facilities across five states, and (3) agreements with wireless infrastructure solutions providers, utilities, and local governments.
- Represented a project management firm specializing in network infrastructure for the wireless, fiber, and utility industries in connection with a services agreement to deploy wireless infrastructure on United States military bases.
- Represented multiple wireless infrastructure providers in connection with real estate and related matters for small cell facility deployments, cell tower and other macro site deployments,

preparation of form agreements, and title and easement matters.

- Represented publicly-traded and privately held clients in merger and acquisition work spanning a broad range of businesses, including telecommunications services, medical imaging, materials wholesale, automobile conversion and customization, furniture manufacturing, lighting control, special-interest publishing, retail sporting goods, building materials and clothing retailers, including the following:
 - a plumbing, HVAC, industrial, mechanical, and water works supplies distributor in numerous acquisitions across the Southern United States.
 - an investor group in its acquisition of a minor league baseball club.
 - a special interest organization and magazine publisher in its sale to an American cable television network.
 - an industrial saw blade manufacturer in its disposition to a Dutch saw blade manufacturer.
 - a construction equipment dealer in its disposition to a global industrial and agricultural equipment distributor.
 - a publicly-traded metals recycling company in multiple acquisition and financing matters.
- Represented a leading U.S. banking franchise in connection with technology and e-commerce commercial contracts and its implementation and modification of a short code texting program.
- Represented a Fortune 100 financial company in the negotiation of commercial and e-commerce contracts, including software licenses and service/support agreements, software development agreements, and other commercial contracts.
- Represented an oil and gas distributor in the negotiation of commercial contracts, including product acquisition and distribution agreements and transfer and storage agreements.
- Represented several title insurance companies in both litigation and non-litigation matters involving a variety of real estate issues, including boundary disputes, mortgages and security deeds, creation of easements, adverse possession, corrective measures, bad faith failure to pay claims, lis pendens, and defalcation matters.
- Represented professional athletes, television and radio personalities, musical artists, night clubs, health clubs and studio owners, among others, in the sports and entertainment industries.
- Represented a non-profit film production company in its development, production, and exploitation of an award winning feature length documentary motion picture.
- Represented automobile racing instruction and brand immersion businesses in their ventures with global automobile manufacturers.

Office Address

Birmingham, AL
420 North 20th Street
Suite 3400
Birmingham, AL 35203
P: (205) 251-3000 / F: (205) 458-5100