



Franchise & Distribution

At Burr & Forman, our attorneys work with a number of franchisors and franchisees advising them on all types of matters related to their business. We assist clients in areas such as federal and state disclosure requirements and state franchise and business opportunity registration processes. Our team coordinates and maintains multi-state franchise registrations, renewals, and amendments for a variety of industries, as well as consults with franchisors that want to grow their brand internationally.

We advise franchisors and franchisees on various issues that arise during their daily operations, including, among other things, employment issues, vendor contract negotiations, leases, and real estate matters. We are also experienced in handling numerous acquisitions involving multi-unit franchise operators. As part of our representation, we advise in all aspects of the transaction including negotiation of the acquisition documents, due diligence issues related to operating a franchised business, real estate matters, and brand negotiations.

Franchisors, as well as their sales representatives and franchisees, rely on Burr & Forman for the preparation, defense, and enforcement of their agreements. Our attorneys work with clients to help them understand and enforce their rights and obligations under state relationship laws affecting dealerships, distributorships, and franchises. Our team also represents several clients on a national basis in franchise, dealership, and manufacturer's representative termination suits.

Our comprehensive experience includes:

- Drafting and negotiating franchise and other brand agreements
- Federal and state disclosure requirements

PROFESSIONALS

Jeffrey T. Baker
Jacob A. Burchfield
Edward R. Christian
Jennifer Burt Dean
Joseph W. Letzer
April McKenzie Mason
Ellen T. Mathews
K. Bryance Metheny
Liz Moore
Norman M. Orr
Elizabeth B. Shirley, CIPP/US, CIPM
Shea Sullivan
Emily Campbell Taube
Callie Sullins Whatley
Amy Jordan Wilkes

RELATED AREAS

Business Formation
Corporate Law
Intellectual Property
Labor & Employment
Real Estate

Franchise & Distribution

- Franchise acquisitions
- Intellectual property and trademarks
- Labor and employment
- Litigation
- Real estate
- Supply agreements
- Wrongful termination of franchise

Experience

- Private Equity Firm Acquires Majority Interest in Restaurant Company
11.12.2019

News

- Burr & Forman's April Mason Named to *Franchise Times's* Legal Eagles Firm News, 04.20.2023
- April Mason Named a 2022 "Legal Eagle" in *Franchise Times* Firm News, 04.04.2022

Publications

- Is It the End of Non-Compete Clauses? The Federal Trade Commission Proposes a Prohibition and Rescission of Non-Compete Clauses
01.06.2023
- Franchising in a (Nearly) Post-Pandemic World - QSR Online Firm News, 07.22.2021